**TABLE 10**
**1997-98 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments by Region, Rank, and Years in Rank**

| | Median | 10% | 25% | 75% | 90% | Mean | SD | N |
|---|---|---|---|---|---|---|---|---|
| **ALL U.S. REGIONS (160 departments)** | | | | | | | | |
| **Full professor** | | | | | | | | |
| 12 or more years | 77,732 | 57,096 | 66,123 | 91,895 | 108,800 | 80,315 | 20,143 | 986 |
| 6-11 years | 72,003 | 54,504 | 61,600 | 82,760 | 95,602 | 73,767 | 16,644 | 425 |
| 3-5 years | 64,980 | 53,306 | 57,930 | 72,512 | 80,150 | 66,644 | 12,426 | 222 |
| Less than 3 years | 64,500 | 50,353 | 57,030 | 72,519 | 81,993 | 65,930 | 12,684 | 185 |
| All years | 72,820 | 54,500 | 62,004 | 85,500 | 101,100 | 75,651 | 18,757 | 1818 |
| **Associate professor** | | | | | | | | |
| 6 or more years | 52,059 | 41,545 | 46,484 | 57,293 | 65,200 | 52,983 | 10,103 | 463 |
| 3-5 years | 51,625 | 44,029 | 46,599 | 57,254 | 63,866 | 52,767 | 8,547 | 260 |
| Less than 3 years | 48,100 | 42,006 | 45,252 | 52,700 | 58,252 | 49,438 | 6,747 | 275 |
| All years | 50,650 | 42,117 | 45,950 | 56,200 | 63,509 | 51,940 | 9,011 | 999 |
| **Assistant professor** | | | | | | | | |
| 3 or more years | 43,062 | 38,000 | 40,122 | 47,000 | 52,271 | 44,030 | 5,896 | 405 |
| Less than 3 years | 41,870 | 35,900 | 39,000 | 45,000 | 48,776 | 42,265 | 5,824 | 416 |
| All years | 42,430 | 37,060 | 39,504 | 46,000 | 49,750 | 43,137 | 5,919 | 822 |
| **All years** | 56,466 | 40,609 | 45,927 | 73,300 | 89,900 | 61,567 | 20,232 | 3676 |
| **NEW ENGLAND (13 departments)** | | | | | | | | |
| **Full professor** | | | | | | | | |
| 12 or more years | 79,355 | 63,973 | 68,486 | 95,723 | 112,325 | 83,747 | 18,185 | 84 |
| 6-11 years | 72,838 | 61,075 | 66,763 | 77,212 | 104,900 | 74,585 | 14,438 | 25 |
| 3-5 years | 61,395 | 53,619 | 56,875 | 68,875 | 73,860 | 62,758 | 7,717 | 16 |
| Less than 3 years | 68,021 | 51,258 | 58,565 | 71,838 | 80,180 | 67,065 | 11,186 | 24 |
| All years | 72,216 | 59,030 | 65,848 | 85,261 | 104,900 | 77,269 | 17,590 | 149 |
| **Associate professor** | | | | | | | | |
| 6 or more years | 59,038 | 46,731 | 51,304 | 68,052 | 73,744 | 59,977 | 13,349 | 34 |
| 3-5 years | 55,100 | 49,350 | 53,000 | 58,283 | 60,264 | 56,705 | 9,612 | 21 |
| Less than 3 years | 49,025 | 39,229 | 46,620 | 53,089 | 54,200 | 48,914 | 4,935 | 17 |
| All years | 54,229 | 46,400 | 49,540 | 59,611 | 68,985 | 56,411 | 11,572 | 72 |
| **Assistant professor** | | | | | | | | |
| 3 or more years | 45,584 | 38,330 | 42,487 | 48,368 | 50,360 | 45,238 | 4,794 | 34 |
| Less than 3 years | 42,741 | 37,230 | 41,700 | 45,368 | 49,477 | 43,582 | 4,395 | 25 |
| All years | 44,558 | 38,025 | 41,700 | 47,000 | 50,000 | 44,537 | 4,664 | 59 |
| **All ranks** | 61,669 | 43,350 | 49,350 | 73,526 | 95,163 | 64,876 | 19,854 | 281 |
| **MID ATLANTIC (20 departments)** | | | | | | | | |
| **Full professor** | | | | | | | | |
| 12 or more years | 85,858 | 66,388 | 75,619 | 102,059 | 114,650 | 89,206 | 20,784 | 128 |
| 6-11 years | 77,710 | 64,245 | 70,823 | 92,112 | 114,461 | 82,503 | 18,287 | 67 |
| 3-5 years | 74,232 | 59,449 | 68,500 | 80,028 | 97,850 | 75,897 | 14,355 | 30 |
| Less than 3 years | 72,817 | 55,360 | 63,800 | 75,917 | 89,052 | 71,474 | 11,909 | 20 |
| All years | 80,000 | 62,674 | 72,680 | 95,847 | 111,469 | 84,295 | 19,660 | 245 |
| **Associate professor** | | | | | | | | |
| 6 or more years | 56,618 | 46,500 | 52,496 | 62,187 | 69,836 | 57,798 | 10,454 | 71 |
| 3-5 years | 53,121 | 42,840 | 48,334 | 59,782 | 66,304 | 54,967 | 10,179 | 27 |
| Less than 3 years | 53,000 | 42,500 | 48,262 | 57,579 | 65,975 | 53,559 | 8,023 | 29 |
| All years | 55,408 | 44,493 | 50,000 | 61,479 | 68,168 | 56,228 | 9,989 | 127 |
| **Assistant professor** | | | | | | | | |
| 3 or more years | 45,096 | 39,000 | 42,000 | 47,350 | 52,950 | 45,051 | 4,947 | 49 |
| Less than 3 years | 43,800 | 40,000 | 42,000 | 45,360 | 48,000 | 43,773 | 3,578 | 42 |
| All years | 44,000 | 39,264 | 42,000 | 47,000 | 50,160 | 44,461 | 4,393 | 91 |
| **All ranks** | 64,766 | 42,840 | 49,080 | 81,608 | 100,236 | 68,238 | 23,041 | 471 |

(continued)

TABLE 10 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

| | Median | 10% | 25% | 75% | 90% | Mean | SD | N |
|---|---|---|---|---|---|---|---|---|
| **EAST NORTH CENTRAL (28 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 80,000 | 60,243 | 68,697 | 93,636 | 111,600 | 82,872 | 20,740 | 189 |
| 6-11 years | 78,000 | 56,170 | 64,609 | 86,000 | 96,500 | 76,929 | 16,422 | 75 |
| 3-5 years | 62,900 | 56,021 | 58,277 | 71,655 | 80,750 | 66,035 | 10,109 | 50 |
| Less than 3 years | 68,364 | 52,198 | 59,261 | 77,000 | 90,000 | 68,692 | 12,550 | 47 |
| All years | 73,630 | 56,730 | 64,233 | 87,633 | 105,864 | 77,459 | 18,913 | 361 |
| Associate professor | | | | | | | | |
| 6 or more years | 52,318 | 44,082 | 48,400 | 56,647 | 67,500 | 54,067 | 9,763 | 105 |
| 3-5 years | 50,400 | 45,326 | 47,350 | 57,312 | 65,300 | 52,826 | 7,429 | 69 |
| Less than 3 years | 48,784 | 42,890 | 45,948 | 53,000 | 57,762 | 50,386 | 7,249 | 62 |
| All years | 50,788 | 44,334 | 47,341 | 56,186 | 65,300 | 52,737 | 8,605 | 236 |
| Assistant professor | | | | | | | | |
| 3 or more years | 43,689 | 39,168 | 41,452 | 48,165 | 53,559 | 45,547 | 6,904 | 100 |
| Less than 3 years | 43,119 | 38,000 | 40,000 | 46,700 | 49,000 | 43,261 | 4,505 | 91 |
| All years | 43,500 | 38,632 | 40,905 | 47,000 | 50,450 | 44,458 | 5,980 | 191 |
| All ranks | 56,088 | 41,616 | 46,655 | 72,800 | 89,900 | 61,873 | 20,115 | 796 |
| **WEST NORTH CENTRAL (15 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 69,599 | 51,433 | 59,868 | 81,766 | 97,000 | 73,421 | 20,272 | 88 |
| 6-11 years | 62,950 | 45,724 | 50,925 | 85,610 | 95,602 | 68,108 | 19,793 | 27 |
| 3-5 years | 61,900 | 53,520 | 58,251 | 69,405 | 76,072 | 64,381 | 9,738 | 24 |
| Less than 3 years | 54,743 | 44,517 | 48,473 | 66,676 | 70,000 | 56,827 | 10,410 | 12 |
| All years | 66,995 | 49,496 | 56,148 | 80,000 | 95,602 | 69,715 | 18,844 | 151 |
| Associate professor | | | | | | | | |
| 6 or more years | 51,964 | 41,840 | 46,484 | 54,900 | 62,118 | 52,005 | 8,014 | 29 |
| 3-5 years | 50,835 | 42,544 | 46,283 | 55,786 | 58,911 | 50,661 | 6,789 | 21 |
| Less than 3 years | 46,785 | 41,717 | 44,650 | 49,950 | 58,000 | 48,088 | 5,701 | 26 |
| All years | 49,159 | 41,840 | 46,139 | 53,906 | 60,000 | 50,294 | 7,068 | 76 |
| Assistant professor | | | | | | | | |
| 3 or more years | 41,775 | 35,850 | 38,613 | 44,199 | 46,846 | 41,951 | 5,029 | 30 |
| Less than 3 years | 41,163 | 33,990 | 38,075 | 45,000 | 46,825 | 40,989 | 4,479 | 36 |
| All years | 41,543 | 34,200 | 38,613 | 45,000 | 46,825 | 41,426 | 4,724 | 66 |
| All ranks | 53,263 | 40,200 | 45,223 | 67,537 | 83,040 | 58,305 | 18,672 | 293 |
| **SOUTH ATLANTIC (31 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 77,829 | 58,115 | 66,704 | 88,904 | 107,567 | 79,433 | 19,019 | 184 |
| 6-11 years | 67,057 | 54,578 | 60,110 | 78,339 | 93,000 | 70,291 | 14,517 | 93 |
| 3-5 years | 67,397 | 53,303 | 59,780 | 74,609 | 77,862 | 66,688 | 9,778 | 40 |
| Less than 3 years | 59,792 | 49,669 | 55,000 | 68,700 | 75,829 | 63,008 | 13,161 | 47 |
| All years | 70,450 | 54,387 | 60,783 | 82,063 | 97,500 | 73,576 | 17,545 | 364 |
| Associate professor | | | | | | | | |
| 6 or more years | 50,921 | 40,834 | 46,724 | 55,598 | 60,180 | 51,052 | 7,987 | 112 |
| 3-5 years | 52,900 | 44,215 | 46,800 | 58,063 | 62,950 | 53,274 | 8,667 | 51 |
| Less than 3 years | 49,463 | 42,737 | 46,000 | 54,100 | 59,000 | 50,374 | 6,115 | 59 |
| All years | 50,650 | 42,482 | 46,527 | 55,595 | 60,722 | 51,342 | 7,752 | 223 |
| Assistant professor | | | | | | | | |
| 3 or more years | 43,000 | 37,500 | 40,406 | 47,100 | 50,200 | 44,001 | 5,404 | 65 |
| Less than 3 years | 42,000 | 35,000 | 39,056 | 44,456 | 47,817 | 42,239 | 7,491 | 77 |
| All years | 42,500 | 36,182 | 39,819 | 45,200 | 49,800 | 43,046 | 6,654 | 142 |
| All ranks | 56,072 | 40,834 | 46,625 | 70,626 | 85,726 | 60,491 | 18,832 | 739 |

(continued)

TABLE 10 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

| | Median | 10% | 25% | 75% | 90% | Mean | SD | N |
|---|---|---|---|---|---|---|---|---|
| **EAST SOUTH CENTRAL (11 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 64,755 | 51,600 | 58,069 | 72,225 | 84,150 | 66,741 | 14,311 | 67 |
| 6-11 years | 58,841 | 50,531 | 55,590 | 65,801 | 75,067 | 61,752 | 11,056 | 32 |
| 3-5 years | 52,400 | 47,931 | 48,900 | 54,500 | 64,959 | 53,504 | 6,562 | 13 |
| Less than 3 years | | | | | | | | 6 |
| All years | 61,389 | 48,983 | 54,500 | 69,300 | 80,260 | 63,769 | 13,291 | 118 |
| Associate professor | | | | | | | | |
| 6 or more years | 42,787 | 38,760 | 41,655 | 46,578 | 53,850 | 44,338 | 5,642 | 23 |
| 3-5 years | 44,093 | 42,398 | 43,414 | 47,303 | 52,106 | 46,265 | 5,984 | 13 |
| Less than 3 years | 42,028 | 39,930 | 40,880 | 45,417 | 47,933 | 43,991 | 5,656 | 16 |
| All years | 43,090 | 39,885 | 41,698 | 46,315 | 52,106 | 44,713 | 5,693 | 52 |
| Assistant professor | | | | | | | | |
| 3 or more years | 39,901 | 36,720 | 38,206 | 41,794 | 49,750 | 40,718 | 4,221 | 29 |
| Less than 3 years | 39,542 | 35,000 | 36,050 | 43,362 | 47,000 | 41,238 | 9,639 | 34 |
| All years | 39,901 | 35,077 | 37,060 | 43,096 | 47,000 | 40,999 | 7,587 | 63 |
| All ranks | 50,296 | 38,460 | 41,740 | 62,680 | 72,225 | 53,347 | 14,968 | 234 |
| **WEST SOUTH CENTRAL (17 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 66,273 | 48,849 | 57,448 | 79,391 | 91,979 | 69,142 | 16,192 | 71 |
| 6-11 years | 62,535 | 51,534 | 54,734 | 71,407 | 75,222 | 63,112 | 9,824 | 33 |
| 3-5 years | 60,542 | 51,422 | 57,034 | 70,132 | 72,022 | 63,272 | 12,941 | 14 |
| Less than 3 years | | | | | | | | 8 |
| All years | 63,607 | 51,000 | 56,310 | 75,103 | 85,345 | 66,356 | 14,349 | 126 |
| Associate professor | | | | | | | | |
| 6 or more years | 45,243 | 38,100 | 40,538 | 49,569 | 56,500 | 46,410 | 7,765 | 44 |
| 3-5 years | 46,637 | 41,124 | 44,591 | 52,235 | 54,464 | 47,959 | 5,037 | 14 |
| Less than 3 years | 45,927 | 41,823 | 43,682 | 48,309 | 51,000 | 46,545 | 4,416 | 32 |
| All years | 45,522 | 39,500 | 42,826 | 50,000 | 55,872 | 46,699 | 6,319 | 90 |
| Assistant professor | | | | | | | | |
| 3 or more years | 40,684 | 35,020 | 38,800 | 42,987 | 46,198 | 40,915 | 3,564 | 43 |
| Less than 3 years | 38,990 | 35,900 | 38,000 | 40,883 | 42,435 | 39,535 | 3,669 | 55 |
| All years | 39,887 | 35,020 | 38,160 | 41,538 | 43,531 | 40,140 | 3,670 | 98 |
| All ranks | 47,488 | 38,100 | 40,685 | 60,862 | 75,103 | 52,429 | 15,265 | 316 |
| **MOUNTAIN (11 departments)** | | | | | | | | |
| Full professor | | | | | | | | |
| 12 or more years | 72,936 | 56,489 | 61,850 | 83,574 | 90,065 | 73,764 | 13,285 | 72 |
| 6-11 years | 75,000 | 59,406 | 65,900 | 86,000 | 90,363 | 75,629 | 13,594 | 30 |
| 3-5 years | 63,611 | 51,694 | 56,221 | 66,244 | 70,677 | 62,349 | 8,290 | 13 |
| Less than 3 years | | | | | | | | 5 |
| All years | 72,060 | 54,650 | 61,975 | 83,007 | 89,814 | 72,443 | 13,512 | 120 |
| Associate professor | | | | | | | | |
| 6 or more years | 51,786 | 43,813 | 45,986 | 55,169 | 58,415 | 51,323 | 5,860 | 24 |
| 3-5 years | 50,221 | 41,412 | 45,000 | 53,188 | 58,343 | 50,585 | 7,601 | 26 |
| Less than 3 years | 47,115 | 42,379 | 44,444 | 49,587 | 62,001 | 48,419 | 7,381 | 19 |
| All years | 49,150 | 42,384 | 45,479 | 53,082 | 58,415 | 50,245 | 6,976 | 69 |
| Assistant professor | | | | | | | | |
| 3 or more years | 43,930 | 37,260 | 39,388 | 45,476 | 48,751 | 42,860 | 4,697 | 29 |
| Less than 3 years | 40,500 | 34,000 | 37,870 | 42,476 | 43,930 | 40,058 | 4,309 | 23 |
| All years | 41,911 | 34,250 | 39,187 | 44,265 | 47,602 | 41,666 | 4,667 | 53 |
| All ranks | 53,780 | 40,008 | 45,000 | 72,003 | 85,481 | 58,887 | 17,213 | 246 |

(continued)

TABLE 10 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

| | Median | 10% | 25% | 75% | 90% | Mean | SD | N |
|---|---|---|---|---|---|---|---|---|
| **PACIFIC (14 departments)** | | | | | | | | |
| **Full professor** | | | | | | | | |
| 12 or more years | 87,200 | 65,500 | 77,000 | 104,700 | 112,500 | 90,356 | 19,500 | 103 |
| 6-11 years | 78,428 | 64,872 | 73,300 | 90,200 | 101,900 | 81,058 | 15,421 | 43 |
| 3-5 years | 68,450 | 56,617 | 61,900 | 80,200 | 103,400 | 73,073 | 17,338 | 22 |
| Less than 3 years | 65,750 | 57,600 | 60,500 | 77,050 | 92,500 | 69,926 | 12,754 | 16 |
| All years | 83,300 | 60,500 | 70,800 | 98,200 | 109,000 | 84,340 | 19,253 | 184 |
| **Associate professor** | | | | | | | | |
| 6 or more years | 57,200 | 40,900 | 47,000 | 65,300 | 72,500 | 56,756 | 12,014 | 21 |
| 3-5 years | 55,600 | 44,600 | 51,600 | 66,911 | 75,500 | 57,253 | 10,349 | 18 |
| Less than 3 years | 51,500 | 41,671 | 45,000 | 54,200 | 54,300 | 50,069 | 6,602 | 15 |
| All years | 53,708 | 42,160 | 47,814 | 62,900 | 69,870 | 55,064 | 10,495 | 54 |
| **Assistant professor** | | | | | | | | |
| 3 or more years | 42,495 | 39,500 | 41,000 | 54,996 | 60,000 | 47,313 | 8,060 | 26 |
| Less than 3 years | 45,900 | 38,691 | 40,900 | 48,500 | 51,400 | 45,201 | 5,481 | 33 |
| All years | 43,937 | 38,691 | 40,900 | 51,400 | 57,200 | 46,132 | 6,760 | 59 |
| **All ranks** | 68,600 | 42,050 | 51,576 | 85,458 | 104,900 | 71,247 | 23,193 | 300 |

**Source: 1997-98 Faculty Salary Survey, APA Research Office and Council of Graduate Departments of Psychology.**

**Note. Included in this table are faculty who hold the doctoral degree, and who are in psychology departments that award the doctoral degree; excluded are other types of departments that may be more specialized in nature (e.g., counseling psychology and professional schools of psychology). All salaries are 9-10-month salaries. No statistics are provided where the N is less than 10. Salary statistics for Lecturers/Instructors are not reported, given that the Ns are insufficient for analysis, but they are included in the figures for "All Ranks". Included in the figures for "All years" are faculty whose rank was specified but whose years in rank was not. For a description of the states included in each region, see Appendix B.**