TABLE 5
1997-98 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
ALL U.S. REGIONS (247 departments)								
Full professor								
12 or more years	76,284	56,870	65,018	90,100	107,000	79,277	19,796	1187
6-11 years	70,400	54,071	60,772	81,150	95,000	72,712	16,321	541
3-5 years	64,950	52,015	57,053	72,500	81,000	66,138	12,712	298
Less than 3 years	62,800	49,392	55,528	72,334	80,421	64,753	13,468	267
All years	71,252	53,765	61,039	84,000	99,500	74,329	18,445	2293
Associate professor								
6 or more years	52,353	41,823	46,500	57,652	65,928	53,366	10,027	609
3-5 years	51,650	43,814	46,270	56,890	62,325	52,460	8,224	363
Less than 3 years	47,850	41,322	44,421	53,000	58,850	49,137	7,182	389
All years	50,807	42,006	45,735	56,172	63,500	51,909	8,995	1362
Assistant professor								
3 or more years	42,990	37,524	40,075	46,648	51,265	43,810	5,760	509
Less than 3 years	41,500	35,558	38,600	44,650	48,150	41,928	5,737	551
All years	42,100	36,500	39,234	45,602	49,200	42,833	5,819	1061
All ranks	55,764	40,495	45,590	71,401	87,636	60,559	19,566	4761
NEW ENGLAND (19 departments)								
Full professor								
12 or more years	78,600	64,164	68,905	95,479	112,719	83,755	18,312	101
6-11 years	74,017	61,075	67,180	80,050	106,900	77,254	16,889	28
3-5 years	63,100	55,728	57,930	72,500	84,900	66,785	11,660	21
Less than 3 years	68,541	51,258	63,712	72,167	84,000	69,731	15,571	29
All years	72,838	59,628	66,585	88,463	106,600	78,475	18,157	179
Associate professor								
6 or more years	58,720	46,731	51,670	68,217	76,181	60,864	13,143	49
3-5 years	55,803	49,350	53,650	59,929	64,223	57,509	9,280	24
Less than 3 years	49,862	43,166	47,092	53,089	54,257	50,056	5,627	25
All years	54,870	46,400	49,862	61,652	72,000	57,285	11,562	98
Assistant professor								
3 or more years	45,584	36,841	41,096	48,661	52,523	45,235	5,701	46
Less than 3 years	42,741	37,230	41,700	45,600	49,477	43,731	4,372	26
All years	44,707	37,230	41,498	48,000	51,700	44,692	5,278	72
All ranks	62,590	43,475	49,730	74,745	95,271	65,448	20,239	350
MID ATLANTIC (34 departments)								
Full professor								
12 or more years	85,858	63,567	75,619	102,781	115,064	88,901	21,039	156
6-11 years	76,236	62,524	70,000	91,463	100,000	80,815	17,332	91
3-5 years	71,172	59,535	66,582	79,100	92,347	73,642	12,862	46
Less than 3 years	72,200	54,000	61,600	77,500	82,623	70,923	11,997	35
All years	78,640	61,479	70,027	95,000	110,580	82,599	19,389	328
Associate professor								
6 or more years	57,000	42,600	51,313	64,766	69,883	57,618	10,658	107
3-5 years	53,271	44,119	48,334	57,071	63,509	53,872	8,676	49
Less than 3 years	50,836	44,624	47,259	58,850	65,100	53,353	8,081	42
All years	54,909	44,119	49,311	61,731	68,600	55,786	9,851	198
Assistant professor								
3 or more years	44,504	39,000	42,108	47,100	52,238	44,833	4,584	66
Less than 3 years	43,600	40,000	41,273	45,050	48,037	43,691	3,660	64
All years	44,000	39,682	42,000	46,500	49,793	44,271	4,179	130
All ranks	62,503	42,600	48,094	78,786	97,470	66,558	22,086	664

(continued)

TABLE 5 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST NORTH CENTRAL (42 departments)								
Full professor								
12 or more years	76,963	58,000	66,906	91,455	110,625	80,531	20,123	234
6-11 years	76,392	56,170	64,733	85,700	96,500	76,313	15,922	88
3-5 years	63,935	54,167	57,656	72,395	83,145	66,165	11,328	70
Less than 3 years	65,310	53,575	58,512	74,718	85,392	67,635	12,396	52
All years	72,554	56,292	62,788	85,691	100,300	75,920	18,297	444
Associate professor								
6 or more years	52,800	44,805	48,976	59,373	65,660	54,385	9,451	121
3-5 years	50,400	44,979	47,303	57,312	65,050	52,600	7,383	77
Less than 3 years	48,430	41,889	44,911	53,000	57,762	49,393	7,630	84
All years	50,895	43,096	46,970	56,405	65,000	52,410	8,631	282
Assistant professor								
3 or more years	43,750	39,132	41,468	47,729	53,170	45,382	6,513	118
Less than 3 years	42,300	37,440	40,000	46,500	49,000	42,949	5,045	117
All years	43,119	38,320	40,824	46,858	50,000	44,171	5,943	235
All ranks	56,000	41,420	46,500	71,401	88,562	61,114	19,467	969
WEST NORTH CENTRAL (23 departments)								
Full professor								
12 or more years	69,258	51,156	59,375	80,085	96,500	72,001	18,556	126
6-11 years	61,650	47,101	52,060	84,982	92,593	68,308	18,310	40
3-5 years	61,500	53,046	58,102	68,540	77,448	63,854	10,040	29
Less than 3 years	59,056	44,517	51,190	65,437	67,914	58,102	9,277	22
All years	65,437	49,508	57,287	78,500	89,584	68,822	17,384	217
Associate professor								
6 or more years	51,964	43,850	46,208	54,900	62,118	51,985	8,205	45
3-5 years	51,267	43,625	46,500	56,560	61,112	52,165	7,934	38
Less than 3 years	47,119	43,335	45,334	51,062	55,500	48,317	5,492	32
All years	49,950	43,625	46,028	54,932	60,059	51,024	7,581	115
Assistant professor								
3 or more years	41,995	35,850	39,600	44,905	47,585	42,183	4,856	34
Less than 3 years	40,800	34,200	37,150	43,221	46,825	40,750	4,216	47
All years	41,001	35,350	39,000	44,199	46,825	41,351	4,523	81
All ranks	54,545	40,593	45,926	67,351	82,032	58,445	17,537	414
SOUTH ATLANTIC (42 departments)								
Full professor								
12 or more years	77,356	55,501	65,600	88,553	107,300	78,792	18,991	202
6-11 years	66,447	54,266	59,334	78,339	91,516	69,719	14,794	110
3-5 years	65,196	44,367	54,191	72,025	77,200	63,677	11,731	49
Less than 3 years	59,850	49,669	55,000	68,486	75,829	62,998	12,891	54
All years	69,530	52,959	59,899	81,849	96,000	72,547	17,673	415
Associate professor								
6 or more years	50,807	40,000	46,527	55,556	60,021	50,844	7,820	134
3-5 years	52,616	42,353	46,800	57,680	60,800	52,745	8,390	63
Less than 3 years	49,577	42,730	46,000	54,000	59,000	50,375	6,691	74
All years	50,635	42,238	46,380	55,187	60,180	51,126	7,698	272
Assistant professor								
3 or more years	42,842	37,300	40,099	47,050	50,200	43,680	5,530	72
Less than 3 years	42,000	35,000	39,000	44,500	48,900	42,290	7,285	91
All years	42,435	36,052	39,487	45,207	49,800	42,904	6,585	163
All ranks	55,131	40,750	46,148	69,234	85,259	59,728	18,458	860

(continued)

TABLE 5 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST SOUTH CENTRAL (16 departments)								
Full professor								
12 or more years	64,323	51,870	57,456	70,285	82,393	66,328	13,970	72
6-11 years	58,684	50,531	53,970	64,225	75,067	61,005	10,715	36
3-5 years	51,362	47,610	48,900	54,500	64,959	53,010	6,195	17
Less than 3 years	57,749	47,201	49,654	69,088	77,000	59,819	11,370	10
All years	60,680	48,980	53,869	68,636	77,225	62,749	12,924	135
Associate professor								
6 or more years	43,513	38,760	42,185	48,682	54,352	45,344	5,760	29
3-5 years	44,112	42,398	43,414	47,303	52,106	46,113	5,777	14
Less than 3 years	41,863	37,840	40,650	43,758	47,121	42,852	5,049	25
All years	43,182	38,760	41,506	46,203	52,106	44,586	5,597	68
Assistant professor								
3 or more years	39,350	35,910	37,060	41,794	45,125	40,118	4,351	38
Less than 3 years	39,083	35,000	36,291	43,000	45,450	40,838	8,973	41
All years	39,315	35,000	36,720	42,862	45,450	40,492	7,100	79
All ranks	48,682	37,450	41,109	60,680	69,931	52,129	14,367	283
WEST SOUTH CENTRAL (21 departments)								
Full professor								
12 or more years	66,035	48,849	57,735	77,681	91,979	68,945	15,657	77
6-11 years	60,750	51,000	54,442	69,418	75,000	61,795	9,470	45
3-5 years	60,084	51,422	57,034	70,132	72,022	62,900	12,553	15
Less than 3 years	54,797	51,365	53,653	56,310	72,334	57,773	8,535	14
All years	62,634	51,000	54,994	73,470	81,120	65,178	13,707	151
Associate professor								
6 or more years	45,600	38,100	41,294	50,000	56,500	46,749	7,450	49
3-5 years	47,230	41,124	45,278	51,304	54,464	48,016	4,502	18
Less than 3 years	45,927	41,823	43,682	48,309	51,034	46,583	4,371	36
All years	46,151	40,025	42,900	50,068	54,464	46,913	6,027	103
Assistant professor								
3 or more years	40,685	35,020	39,050	42,500	44,910	40,695	3,498	54
Less than 3 years	38,775	35,000	37,972	40,867	42,435	39,143	3,866	72
All years	39,831	35,020	38,000	41,300	43,134	39,808	3,778	126
All ranks	47,352	38,000	40,620	58,884	73,417	51,609	14,709	384
MOUNTAIN (17 departments)								
Full professor								
12 or more years	72,802	57,717	61,868	83,729	91,513	73,840	13,465	85
6-11 years	74,040	57,392	65,725	86,000	91,863	74,727	13,183	38
3-5 years	64,806	51,694	56,221	68,169	75,986	63,323	8,759	14
Less than 3 years	51,625	45,025	46,125	59,676	66,000	54,264	9,782	11
All years	71,058	52,718	61,482	82,145	90,000	71,618	13,967	148
Associate professor								
6 or more years	51,388	43,813	45,633	54,291	58,415	51,082	5,903	33
3-5 years	48,300	41,412	44,733	53,082	57,788	49,472	6,938	38
Less than 3 years	46,121	41,991	43,318	49,150	57,948	47,703	7,139	25
All years	48,425	42,384	44,867	53,085	57,948	49,565	6,714	96
Assistant professor								
3 or more years	42,818	37,524	38,436	45,270	48,319	42,496	4,569	40
Less than 3 years	40,059	34,000	36,589	42,353	43,930	39,742	4,184	28
All years	41,800	34,500	38,352	44,073	47,602	41,400	4,567	69
All ranks	53,000	39,504	44,308	69,866	84,000	57,774	16,968	318

(continued)

TABLE 5 (continued)
1997-98 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
PACIFIC (33 departments)								
Full professor								
12 or more years	84,400	62,510	70,500	101,100	110,000	86,421	19,738	134
6-11 years	73,300	57,215	64,872	84,000	98,200	75,179	15,527	65
3-5 years	67,464	53,361	58,476	73,300	96,314	69,849	15,791	37
Less than 3 years	60,800	47,741	52,217	75,310	87,550	64,589	15,430	40
All years	74,659	56,117	63,642	90,850	106,300	78,388	19,553	276
Associate professor								
6 or more years	54,021	45,246	47,000	59,976	69,870	55,436	10,070	42
3-5 years	53,553	44,600	45,313	58,500	66,911	54,230	9,086	42
Less than 3 years	49,213	39,139	41,671	54,100	63,480	49,097	7,969	46
All years	52,235	41,095	45,313	57,439	65,479	52,803	9,404	130
Assistant professor								
3 or more years	42,990	39,500	41,000	53,000	57,200	46,422	7,099	41
Less than 3 years	42,000	35,558	38,367	46,213	51,400	42,695	5,884	65
All years	42,050	37,243	38,997	48,500	54,100	44,137	6,605	106
All ranks	59,700	40,900	47,814	77,000	96,314	64,541	21,545	519

Source: 1997-98 Faculty Salary Survey, APA Research Office and Council of Graduate Departments of Psychology.

Note. Included in this table are faculty who hold the doctoral degree, and who are in departments of psychology that award the doctoral degree (e.g., psychology departments, educational psychology departments, and professional schools of psychology). All salaries are 9-10-month salaries. No statistics are provided where the N is less than 10. Salary statistics for Lecturers/Instructors are not reported, given that the Ns are insufficient for analysis, but they are included in the figures for "All Ranks". Included in the figures for "All years" are faculty whose rank was specified but whose years in rank was not. For a description of the states included in each region, see Appendix B.