TABLE 10
1996-97 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
ALL U.S. REGIONS (163 departments)								
Full professor								
12 or more years	73,557	54,700	63,400	86,800	104,249	76,532	19,451	978
6 - 11 years	69,747	52,386	60,243	79,900	92,414	71,351	15,539	460
3 - 5 years	63,618	49,080	54,880	70,806	81,042	64,704	13,608	205
Less than 3 years	60,168	49,401	53,807	68,523	82,623	63,032	13,184	208
All years	69,553	52,100	59,586	81,604	96,848	72,435	18,047	1852
Associate professor								
6 or more years	49,780	39,000	44,700	55,337	62,187	50,596	9,242	469
3 - 5 years	50,466	42,736	45,808	56,000	62,100	51,458	7,902	245
Less than 3 years	47,481	41,457	44,000	51,600	57,400	48,713	6,876	297
All years	49,110	40,980	44,767	54,333	61,000	50,252	8,344	1011
Assistant professor								
3 or more years	42,000	37,132	39,087	45,771	50,377	42,903	5,976	390
Less than 3 years	40,023	35,000	37,778	43,469	46,200	40,423	4,467	424
All years	41,040	36,000	38,289	44,082	47,900	41,611	5,385	814
All ranks	54,646	39,200	44,486	70,291	85,955	59,278	19,242	3716
NEW ENGLAND (10 departments)								
Full professor								
12 or more years	78,775	60,882	65,915	94,409	113,744	82,149	19,516	80
6 - 11 years	69,249	57,357	61,515	75,081	100,500	71,888	15,111	26
3 - 5 years	66,832	51,724	63,832	72,768	74,884	65,685	8,456	10
Less than 3 years	60,002	51,481	55,600	64,625	77,485	62,574	12,067	13
All years	71,516	57,357	62,806	87,238	108,500	76,832	18,744	129
Associate professor								
6 or more years	52,478	43,183	47,358	59,664	65,655	54,275	9,934	33
3 - 5 years	53,800	48,700	53,053	59,900	66,155	57,210	10,832	15
Less than 3 years	49,851	45,400	46,200	52,150	55,000	49,352	4,505	12
All years	52,777	44,580	47,830	57,610	65,426	54,024	9,602	60
Assistant professor								
3 or more years	44,501	37,462	42,400	48,550	51,405	44,732	5,121	27
Less than 3 years	43,000	36,925	40,900	44,500	46,850	42,290	3,585	27
All years	43,441	37,462	40,900	46,500	49,253	43,511	4,549	54
All ranks	59,694	42,400	46,972	73,076	94,200	63,541	20,514	246
MID ATLANTIC (22 departments)								
Full professor								
12 or more years	81,756	63,567	74,137	98,788	108,175	85,195	19,620	121
6 - 11 years	74,200	63,115	68,567	84,000	98,594	77,990	15,167	73
3 - 5 years	77,556	66,900	70,100	92,112	97,507	80,180	12,125	19
Less than 3 years	65,271	54,120	59,536	72,410	82,623	66,666	10,526	34
All years	76,300	61,000	68,567	88,700	104,965	80,129	17,882	247
Associate professor								
6 or more years	56,025	45,580	52,420	62,187	68,779	57,090	9,458	70
3 - 5 years	55,411	45,115	49,527	59,491	63,509	54,443	6,930	28
Less than 3 years	48,400	42,000	46,100	53,000	56,253	49,548	5,824	31
All years	53,942	44,624	48,985	59,799	67,478	54,703	8,710	129
Assistant professor								
3 or more years	44,205	38,487	40,495	49,373	55,000	45,245	6,452	43
Less than 3 years	42,000	38,000	40,000	44,000	49,000	42,495	4,297	44
All years	42,500	38,007	40,000	46,450	50,500	43,854	5,610	87
All ranks	63,083	42,000	49,383	77,407	95,400	65,890	20,935	468

(continued)

TABLE 10 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST NORTH CENTRAL (27 departments)								
Full professor								
12 or more years	72,537	55,470	64,800	86,000	101,195	76,359	18,326	180
6 - 11 years	71,711	54,963	62,571	83,413	102,672	75,638	17,783	76
3 - 5 years	59,335	52,244	54,324	69,533	86,004	64,017	12,959	38
Less than 3 years	61,100	52,850	55,700	68,335	78,000	63,932	12,034	49
All years	69,291	54,500	60,200	82,700	98,000	73,057	17,659	343
Associate professor								
6 or more years	50,892	42,600	47,181	54,665	61,000	51,766	8,102	102
3 - 5 years	49,411	44,800	45,740	56,200	63,650	52,091	8,209	62
Less than 3 years	47,911	43,532	45,278	53,700	64,250	50,508	7,361	50
All years	50,000	43,907	46,100	54,792	63,500	51,566	7,953	214
Assistant professor								
3 or more years	42,030	38,446	40,284	46,700	52,800	44,129	6,949	97
Less than 3 years	40,912	36,787	38,500	43,948	46,354	40,974	4,375	80
All years	41,580	37,600	39,623	44,650	49,000	42,703	6,116	177
All ranks	54,500	40,284	45,000	68,913	84,526	59,223	18,609	744
WEST NORTH CENTRAL (14 departments)								
Full professor								
12 or more years	66,265	48,382	57,069	79,206	93,700	69,648	19,237	88
6 - 11 years	64,300	46,400	51,013	82,875	92,353	67,649	16,736	27
3 - 5 years	61,970	49,874	57,500	64,837	70,642	61,718	9,366	19
Less than 3 years	56,400	48,965	50,170	63,090	71,374	59,062	12,511	13
All years	64,300	48,382	55,395	76,900	88,812	67,320	17,536	147
Associate professor								
6 or more years	49,460	43,454	44,900	53,751	60,320	50,408	7,581	27
3 - 5 years	47,213	41,060	44,812	56,000	58,300	49,097	7,323	13
Less than 3 years	47,000	43,200	44,547	50,473	56,000	48,085	4,655	29
All years	47,826	42,847	44,720	52,408	57,318	49,184	6,440	69
Assistant professor								
3 or more years	39,495	34,510	37,611	42,300	45,590	40,362	4,723	30
Less than 3 years	39,900	34,000	36,750	40,750	43,200	38,930	3,143	26
All years	39,895	34,200	37,419	41,800	44,415	39,697	4,095	56
All ranks	52,664	38,901	44,000	65,659	81,393	56,952	17,699	274
SOUTH ATLANTIC (33 departments)								
Full professor								
12 or more years	73,646	54,826	63,600	84,184	103,074	75,775	18,053	189
6 - 11 years	65,900	52,054	57,541	76,905	91,350	68,513	15,005	107
3 - 5 years	62,738	49,172	55,000	68,581	76,000	62,996	11,383	54
Less than 3 years	56,469	47,357	52,000	66,610	82,782	61,597	13,979	46
All years	67,660	51,794	58,450	79,158	94,386	70,510	16,993	397
Associate professor								
6 or more years	48,000	36,733	44,600	52,357	58,407	48,301	8,076	119
3 - 5 years	50,208	42,000	45,500	54,069	57,700	50,040	6,368	62
Less than 3 years	48,000	42,300	44,530	52,150	60,000	49,478	7,671	64
All years	48,400	39,881	44,632	53,230	58,200	49,049	7,579	245
Assistant professor								
3 or more years	41,737	36,040	39,100	45,200	48,514	42,108	5,888	63
Less than 3 years	40,000	33,088	36,810	42,500	46,200	39,753	4,951	89
All years	40,395	34,112	37,110	43,793	46,680	40,729	5,466	152
All ranks	53,427	39,050	44,632	67,780	82,165	57,941	18,183	802

(continued)

TABLE 10 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST SOUTH CENTRAL (12 departments)								
Full professor								
12 or more years	65,390	51,870	57,646	73,475	84,411	67,684	15,387	71
6 - 11 years	59,773	48,656	54,986	69,474	75,067	62,016	11,859	36
3 - 5 years	53,958	47,610	48,807	54,500	64,959	55,928	11,718	14
Less than 3 years	52,046							7
All years	61,335	48,807	54,219	69,734	80,260	64,078	14,506	128
Associate professor								
6 or more years	42,493	36,483	39,924	48,228	55,700	44,854	8,760	24
3 - 5 years	44,874	38,460	43,100	51,597	60,000	47,613	9,379	17
Less than 3 years	42,278	39,930	40,650	47,933	57,000	45,318	6,739	22
All years	43,100	38,760	40,505	48,412	59,300	45,760	8,239	63
Assistant professor								
3 or more years	39,025	36,736	38,115	44,782	48,500	41,554	4,643	30
Less than 3 years	37,503	33,990	35,001	41,998	43,288	38,227	3,654	35
All years	38,529	35,000	36,737	42,862	46,850	39,762	4,434	65
All ranks	49,675	37,300	41,269	61,788	73,200	53,378	15,634	257
WEST SOUTH CENTRAL (18 departments)								
Full professor								
12 or more years	63,328	46,230	54,969	75,103	85,900	64,960	14,612	75
6 - 11 years	63,136	49,964	58,278	71,000	76,084	63,634	9,665	33
3 - 5 years	59,532	48,900	55,169	65,930	71,277	61,036	12,209	16
Less than 3 years	55,418	51,422	52,906	58,000	86,622	59,710	12,759	13
All years	61,836	49,300	54,969	72,240	81,872	63,684	13,122	137
Associate professor								
6 or more years	43,860	37,500	40,435	47,348	54,250	44,721	6,667	52
3 - 5 years	48,805	44,000	44,591	51,445	56,889	49,921	7,961	15
Less than 3 years	42,947	39,700	41,314	45,659	48,900	43,774	3,718	28
All years	44,000	38,309	41,047	48,600	54,191	45,263	6,466	95
Assistant professor								
3 or more years	40,385	36,483	37,879	42,300	45,500	40,294	3,531	47
Less than 3 years	38,267	35,000	36,000	39,500	44,000	38,531	4,103	54
All years	39,000	35,000	37,196	41,000	45,000	39,351	3,929	101
All ranks	45,962	37,196	39,906	59,400	72,500	50,910	14,298	336
MOUNTAIN (11 departments)								
Full professor								
12 or more years	70,049	51,500	60,075	81,692	88,350	70,924	13,800	76
6 - 11 years	74,186	53,202	65,523	78,401	87,268	72,285	13,058	40
3 - 5 years	60,558	39,974	45,973	65,092	70,806	57,295	11,746	17
Less than 3 years								6
All years	69,382	48,203	59,100	78,971	87,050	68,782	14,335	139
Associate professor								
6 or more years	49,385	40,600	44,550	51,950	56,600	49,252	7,335	22
3 - 5 years	49,233	40,008	45,840	52,937	56,000	49,112	5,382	18
Less than 3 years	48,589	43,600	45,105	50,763	53,800	48,878	6,546	31
All years	49,096	42,444	45,000	51,950	56,000	49,053	6,447	71
Assistant professor								
3 or more years	42,500	35,337	38,937	44,027	46,354	41,579	4,184	30
Less than 3 years	42,311	32,920	38,713	43,835	45,452	40,937	4,468	29
All years	42,500	33,414	38,713	44,027	45,850	41,263	4,300	59
All ranks	51,425	39,504	44,027	69,530	81,356	56,999	16,576	274

(continued)

TABLE 10 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral *Psychology* Departments
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
PACIFIC (16 departments)								
Full professor								
12 or more years	86,700	63,909	73,300	101,100	116,000	88,827	21,395	98
6 - 11 years	73,300	52,100	66,800	85,000	91,060	74,507	13,725	42
3 - 5 years	71,732	56,617	64,872	80,760	103,100	74,637	16,611	18
Less than 3 years	64,400	47,200	57,600	77,100	96,000	67,942	16,425	27
All years	79,900	57,600	67,000	93,700	108,200	81,147	20,448	185
Associate professor								
6 or more years	50,800	39,300	45,656	60,688	73,091	53,386	11,947	20
3 - 5 years	53,000	42,736	51,400	58,500	65,000	54,143	7,648	15
Less than 3 years	51,600	39,800	45,000	54,133	59,650	50,512	8,095	30
All years	51,600	40,049	46,700	57,500	65,000	52,234	9,355	65
Assistant professor								
3 or more years	43,937	37,750	39,200	51,237	57,500	45,517	6,850	23
Less than 3 years	42,200	38,008	38,550	44,950	48,350	42,348	3,811	40
All years	43,900	38,000	38,600	46,200	51,050	43,505	5,306	63
All ranks	63,909	41,000	47,600	82,100	101,100	67,405	23,367	315

Source: 1996-97 Survey of Graduate Departments of Psychology, APA Research Office and Council of Graduate Departments of Psychology.

Note. Included in this table are faculty who hold the doctoral degree, and who are in psychology departments that award the doctoral degree; excluded are other types of departments that may be more specialized in nature (e.g., counseling psychology and professional schools of psychology). All salaries are 9-10-month salaries. No statistics are provided where the N is less than 10. Salary statistics for Lecturers/Instructors are not reported, given that the Ns are insufficient for analysis, but they are included in the figures for "All Ranks". Included in the figures for "All years" are faculty whose rank was specified but whose years in rank was not. For a description of the states included in each region, see Appendix B.