TABLE 5
1996-97 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
ALL U.S. REGIONS (251 departments)								
Full professor								
12 or more years	72,600	54,521	62,570	86,139	102,758	75,735	19,030	1,177
6 - 11 years	68,581	52,390	59,300	78,169	90,730	70,169	15,049	565
3 - 5 years	63,270	49,172	54,837	71,277	83,326	64,766	13,699	293
Less than 3 years	59,300	49,080	53,220	68,029	82,100	62,331	13,479	292
All years	68,500	51,830	58,666	80,100	94,669	71,249	17,645	2,351
Associate professor								
6 or more years	50,509	40,025	44,968	55,631	62,887	51,125	9,180	632
3 - 5 years	50,000	43,100	45,859	55,826	61,364	51,348	7,836	336
Less than 3 years	47,200	40,849	43,758	51,600	57,000	48,388	7,089	415
All years	49,285	41,000	44,806	54,660	61,000	50,389	8,357	1,396
Assistant professor								
3 or more years	42,000	36,892	39,000	45,771	50,300	42,777	5,820	495
Less than 3 years	40,000	35,000	37,522	43,000	45,755	40,138	4,495	559
All years	41,000	35,500	38,192	44,000	47,600	41,380	5,318	1,061
All ranks	54,033	39,106	44,300	68,576	83,811	58,383	18,547	4,857
NEW ENGLAND (16 departments)								
Full professor								
12 or more years	76,067	60,987	66,026	94,000	113,638	81,707	19,371	94
6 - 11 years	68,997	57,357	61,515	75,081	100,500	71,650	14,869	27
3 - 5 years	68,807	54,491	64,521	77,858	99,600	72,561	16,083	16
Less than 3 years	64,062	51,481	55,640	71,093	94,200	68,309	18,293	18
All years	71,631	58,535	63,499	87,238	109,575	77,455	18,849	155
Associate professor								
6 or more years	55,741	43,183	48,301	63,783	72,600	56,771	11,236	47
3 - 5 years	53,800	46,575	52,773	58,800	66,155	56,539	9,916	19
Less than 3 years	49,436	41,950	46,200	55,000	58,850	50,264	5,883	19
All years	53,379	44,366	48,612	59,900	69,010	55,265	10,243	85
Assistant professor								
3 or more years	44,672	37,296	42,200	48,902	52,000	44,897	5,365	36
Less than 3 years	43,155	35,700	40,900	44,500	46,850	42,233	3,928	33
All years	43,650	36,225	40,900	46,500	50,700	43,623	4,886	69
All ranks	59,812	42,400	47,036	72,684	94,000	63,595	20,449	312
MID ATLANTIC (37 departments)								
Full professor								
12 or more years	81,652	62,769	73,000	98,486	108,795	84,706	19,761	153
6 - 11 years	74,137	61,248	67,630	83,500	96,741	76,677	14,908	90
3 - 5 years	74,166	60,941	66,900	83,326	92,700	75,600	12,480	41
Less than 3 years	64,707	54,111	58,117	70,848	80,930	65,652	10,342	42
All years	75,000	59,500	67,300	86,950	104,900	78,755	17,681	334
Associate professor								
6 or more years	55,756	43,149	50,716	61,991	68,544	55,998	9,608	112
3 - 5 years	51,681	44,481	47,370	57,386	62,577	52,879	6,998	48
Less than 3 years	48,025	42,000	44,749	51,310	56,253	48,411	5,697	46
All years	52,801	42,952	47,481	59,000	66,304	53,603	8,798	207
Assistant professor								
3 or more years	42,985	38,761	40,200	48,177	55,000	44,857	6,188	62
Less than 3 years	42,000	38,000	40,000	43,925	47,000	42,144	4,177	64
All years	42,098	38,600	40,000	45,975	50,400	43,467	5,396	127
All ranks	60,813	41,496	47,770	75,000	92,500	63,963	20,308	675

(continued)

TABLE 5 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST NORTH CENTRAL (42 departments)								
Full professor								
12 or more years	72,000	54,900	62,821	83,910	98,017	74,542	17,745	224
6 - 11 years	70,475	54,963	62,580	81,840	100,000	74,322	16,920	94
3 - 5 years	61,700	52,083	54,351	69,736	83,684	64,410	12,540	50
Less than 3 years	60,168	50,700	54,515	67,241	78,000	62,300	11,980	68
All years	68,079	53,145	59,026	79,897	94,070	71,423	16,969	436
Associate professor								
6 or more years	51,114	42,600	47,181	55,566	61,750	51,913	8,039	123
3 - 5 years	49,068	44,700	46,000	56,200	63,400	51,801	7,946	70
Less than 3 years	47,822	43,039	44,660	53,700	62,400	49,874	7,089	67
All years	49,891	43,370	46,050	54,796	63,088	51,358	7,800	260
Assistant professor								
3 or more years	42,186	38,313	40,284	46,639	52,063	44,001	6,619	114
Less than 3 years	40,083	35,000	38,000	42,900	46,000	40,258	4,638	105
All years	41,454	37,000	39,204	44,400	48,500	42,206	6,040	219
All ranks	54,315	40,000	44,892	67,911	83,317	58,467	17,942	928
WEST NORTH CENTRAL (25 departments)								
Full professor								
12 or more years	68,111	50,958	58,147	79,152	88,812	69,827	17,913	123
6 - 11 years	64,031	47,410	56,022	81,097	92,353	66,909	15,475	39
3 - 5 years	62,550	51,253	56,501	67,955	71,212	62,155	9,162	26
Less than 3 years	56,400	50,000	52,850	62,239	71,374	59,790	13,224	23
All years	64,052	48,382	55,230	75,982	88,052	66,411	17,172	216
Associate professor								
6 or more years	51,015	43,454	47,500	54,100	60,320	51,514	7,265	49
3 - 5 years	49,127	41,060	45,878	56,633	60,910	50,295	7,168	29
Less than 3 years	47,000	42,283	44,250	50,500	55,667	47,653	4,551	39
All years	49,127	42,283	44,900	53,547	58,793	49,925	6,623	117
Assistant professor								
3 or more years	41,377	34,820	37,800	42,600	45,000	40,575	4,345	38
Less than 3 years	40,000	35,190	38,000	40,900	43,200	39,403	2,893	45
All years	40,100	35,190	37,822	42,000	43,468	39,940	3,655	83
All ranks	52,850	38,901	43,729	64,650	79,900	56,366	16,933	419
SOUTH ATLANTIC (45 departments)								
Full professor								
12 or more years	72,751	54,000	63,598	84,174	102,266	75,265	17,710	216
6 - 11 years	65,411	51,806	57,370	76,900	89,900	67,747	15,017	122
3 - 5 years	60,980	47,338	54,361	68,067	76,300	62,180	11,976	69
Less than 3 years	57,628	45,545	51,940	66,638	84,175	61,424	14,177	56
All years	66,683	51,500	57,400	78,726	93,000	69,688	16,844	466
Associate professor								
6 or more years	48,050	37,400	44,575	52,672	56,293	48,287	7,740	142
3 - 5 years	49,950	42,000	45,500	53,975	57,260	49,862	6,218	71
Less than 3 years	48,000	42,300	44,664	53,000	59,597	49,527	7,482	86
All years	48,425	39,975	44,664	53,170	57,260	49,025	7,310	302
Assistant professor								
3 or more years	41,506	35,600	38,881	45,771	48,514	42,122	5,812	75
Less than 3 years	40,000	33,538	37,000	42,652	44,750	39,963	4,663	105
All years	40,650	34,390	37,920	43,600	47,262	40,863	5,267	180
All ranks	53,000	39,225	44,596	66,605	81,500	57,431	17,676	956

(continued)

TABLE 5 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
EAST SOUTH CENTRAL (17 departments)								
Full professor								
12 or more years	65,343	51,870	57,868	73,388	87,038	68,030	15,799	76
6 - 11 years	60,751	50,531	55,008	69,412	74,975	62,122	11,219	42
3 - 5 years	53,799	47,165	48,894	55,698	68,331	55,566	10,776	20
Less than 3 years	53,045	46,341	50,986	61,000	69,088	55,667	8,701	13
All years	61,119	49,473	53,844	69,300	80,000	63,671	14,303	151
Associate professor								
6 or more years	44,184	38,760	40,850	48,044	54,400	45,385	7,631	33
3 - 5 years	44,662	38,943	42,800	51,852	66,600	48,738	11,435	20
Less than 3 years	42,037	38,350	40,303	46,340	57,000	44,599	6,407	27
All years	43,944	38,610	40,881	47,989	58,150	45,958	8,442	80
Assistant professor								
3 or more years	38,640	35,910	37,047	43,957	48,200	40,527	4,749	39
Less than 3 years	38,184	33,990	36,025	41,966	43,500	38,801	3,925	44
All years	38,512	34,950	36,597	42,507	46,000	39,612	4,391	83
All ranks	48,980	37,047	41,141	61,236	71,500	52,786	15,345	315
WEST SOUTH CENTRAL (21 departments)								
Full professor								
12 or more years	63,064	46,363	55,202	74,468	84,560	64,793	14,206	80
6 - 11 years	61,293	49,964	55,500	69,000	76,084	62,197	9,624	46
3 - 5 years	58,743	48,900	54,500	64,517	71,277	60,038	11,860	18
Less than 3 years	55,418	51,100	52,906	57,645	86,622	58,560	11,317	17
All years	60,570	49,700	54,923	71,132	80,185	62,862	12,582	161
Associate professor								
6 or more years	44,430	37,500	40,783	48,656	54,250	44,999	6,465	57
3 - 5 years	48,600	44,000	44,591	50,000	56,889	49,472	7,581	17
Less than 3 years	43,701	39,700	41,457	46,886	48,116	44,032	3,778	34
All years	44,548	38,309	41,640	48,536	54,134	45,398	6,179	108
Assistant professor								
3 or more years	40,193	36,132	37,879	42,300	45,000	40,119	3,676	58
Less than 3 years	38,055	35,000	35,020	39,158	42,500	38,101	4,222	62
All years	38,980	35,000	36,855	40,958	44,755	39,077	4,079	120
All ranks	45,986	36,900	39,535	57,645	71,752	50,445	13,921	394
MOUNTAIN (15 departments)								
Full professor								
12 or more years	70,022	52,400	60,150	81,747	88,350	70,944	13,503	87
6 - 11 years	72,700	57,392	63,400	77,602	87,050	71,255	12,463	47
3 - 5 years	60,650	40,962	47,526	65,070	70,094	58,010	10,955	20
Less than 3 years								9
All years	68,600	49,080	59,292	77,830	85,955	68,460	13,836	163
Associate professor								
6 or more years	49,385	41,414	44,048	53,677	59,826	49,488	7,268	30
3 - 5 years	49,094	43,800	45,273	52,650	55,519	48,819	4,825	24
Less than 3 years	46,695	42,444	44,705	50,711	55,889	48,125	6,509	38
All years	48,595	42,384	44,598	51,950	56,000	48,750	6,347	92
Assistant professor								
3 or more years	42,322	36,580	38,503	44,027	46,000	41,372	4,172	34
Less than 3 years	41,876	34,000	37,895	43,730	45,452	40,757	4,337	36
All years	42,147	34,074	38,352	43,969	45,925	41,055	4,238	70
All ranks	51,261	39,252	44,027	68,600	79,975	56,538	16,130	330

(continued)

TABLE 5 (continued)
1996-97 Salaries for Full-time Faculty in U.S. Doctoral Departments of Psychology
by Region, Rank, and Years in Rank

	Median	10%	25%	75%	90%	Mean	SD	N
PACIFIC (33 departments)								
Full professor								
12 or more years	81,300	58,487	66,790	96,550	112,800	84,120	21,965	124
6 - 11 years	73,150	52,100	59,436	79,900	90,730	71,210	13,466	58
3 - 5 years	64,880	50,606	56,617	73,300	93,600	67,777	16,316	33
Less than 3 years	61,600	47,200	53,170	71,466	92,500	64,468	16,004	46
All years	72,991	52,467	61,324	86,700	103,100	75,626	20,058	269
Associate professor								
6 or more years	51,352	41,707	46,300	57,478	72,550	52,754	9,893	39
3 - 5 years	51,909	43,656	48,875	57,500	65,000	53,374	8,583	38
Less than 3 years	48,925	39,139	42,336	53,700	60,000	49,314	9,576	59
All years	51,400	40,682	45,313	55,600	62,076	51,621	9,369	145
Assistant professor								
3 or more years	44,100	37,500	39,849	48,107	51,515	44,775	6,051	39
Less than 3 years	39,500	33,406	37,792	43,900	46,200	40,202	5,035	65
All years	41,700	36,051	38,125	45,219	48,948	41,907	5,804	110
All ranks	56,000	39,302	45,901	73,300	93,700	61,759	21,170	528

Source: 1996-97 Survey of Graduate Departments of Psychology, APA Research Office and Council of Graduate Departments of Psychology.

Note. Included in this table are faculty who hold the doctoral degree, and who are in departments of psychology that award the doctoral degree (e.g., psychology departments, educational psychology departments, and professional schools of psychology). All salaries are 9-10-month salaries. No statistics are provided where the N is less than 10. Salary statistics for Lecturers/Instructors are not reported, given that the Ns are insufficient for analysis, but they are included in the figures for "All Ranks". Included in the figures for "All years" are faculty whose rank was specified but whose years in rank was not. For a description of the states included in each region, see Appendix B.