

**TABLE 31**  
**9-10-Month Salaries and Benefits for Selected Administrative Positions**  
**in U.S. Doctoral Departments of Psychology: 1995-96**

|                              | Director of<br>Graduate<br>Training | Undergrad<br>Training<br>Director | Clinical<br>Training<br>Director | Counseling<br>Training<br>Director | Director of<br>Psych Svcs<br>Clinic | Experimntl<br>Training<br>Director | Associate<br>Chair |
|------------------------------|-------------------------------------|-----------------------------------|----------------------------------|------------------------------------|-------------------------------------|------------------------------------|--------------------|
| <b>Full professor</b>        |                                     |                                   |                                  |                                    |                                     |                                    |                    |
| Median                       | \$65,440                            | \$59,628                          | \$64,963                         | \$61,055                           | \$56,806                            | \$67,192                           | <sup>a</sup>       |
| Q1                           | \$57,300                            | \$52,932                          | \$57,900                         | \$51,130                           | \$47,448                            | \$57,987                           |                    |
| Q3                           | \$78,800                            | \$70,000                          | \$76,000                         | \$66,791                           | \$72,726                            | \$80,400                           |                    |
| Mean                         | \$68,707                            | \$61,905                          | \$66,580                         | \$60,523                           | \$58,769                            | \$71,073                           |                    |
| SD                           | 13,472                              | 11,777                            | 13,588                           | 10,375                             | 14,256                              | 23,535                             |                    |
| N                            | 51                                  | 30                                | 66                               | 12                                 | 12                                  | 10                                 | 9                  |
| <b>Benefits<sup>b</sup></b>  |                                     |                                   |                                  |                                    |                                     |                                    |                    |
| Extra secretarial<br>support | 55%                                 | 47%                               | 44%                              | 17%                                | 83%                                 | 50%                                | 33%                |
| Extra graduate<br>assistants | 14%                                 | 27%                               | 14%                              | 75%                                | 42%                                 | 30%                                | 11%                |
| Summer salary                | 22%                                 | 27%                               | 48%                              | 42%                                | 25%                                 | 60%                                | 33%                |
| Other stipend                | 18%                                 | 20%                               | 18%                              | 0%                                 | 8%                                  | 10%                                | 33%                |
| Reduced teaching<br>load     | 76%                                 | 70%                               | 73%                              | 67%                                | 67%                                 | 90%                                | 78%                |
| Other benefit                | 4%                                  | 3%                                | 9%                               | 0%                                 | 0%                                  | 10%                                | 11%                |
| <b>Associate professor</b>   |                                     |                                   |                                  |                                    |                                     |                                    |                    |
| Median                       | \$48,100                            | \$50,520                          | \$49,190                         | \$46,315                           | \$44,513                            | <sup>a</sup>                       | \$48,858           |
| Q1                           | \$42,190                            | \$44,859                          | \$44,278                         | \$43,110                           | \$41,499                            |                                    | \$46,500           |
| Q3                           | \$52,673                            | \$54,000                          | \$54,325                         | \$50,339                           | \$47,089                            |                                    | \$54,200           |
| Mean                         | \$47,324                            | \$49,190                          | \$49,420                         | \$47,253                           | \$46,172                            |                                    | \$50,946           |
| SD                           | 5,977                               | 7,511                             | 6,985                            | 4,564                              | 7,527                               |                                    | 7,181              |
| N                            | 35                                  | 21                                | 36                               | 12                                 | 15                                  | 8                                  | 10                 |
| <b>Benefits<sup>b</sup></b>  |                                     |                                   |                                  |                                    |                                     |                                    |                    |
| Extra secretarial<br>support | 43%                                 | 33%                               | 56%                              | 17%                                | 80%                                 | 25%                                | 50%                |
| Extra graduate<br>assistants | 37%                                 | 33%                               | 14%                              | 42%                                | 40%                                 | 0%                                 | 10%                |
| Summer salary                | 20%                                 | 38%                               | 31%                              | 42%                                | 27%                                 | 25%                                | 40%                |
| Other stipend                | 20%                                 | 14%                               | 6%                               | 0%                                 | 20%                                 | 0%                                 | 20%                |
| Reduced teaching<br>load     | 71%                                 | 52%                               | 75%                              | 75%                                | 60%                                 | 88%                                | 80%                |
| Other benefit                | 0%                                  | 5%                                | 3%                               | 0%                                 | 0%                                  | 0%                                 | 0%                 |

Source: 1995-96 Survey of Graduate Departments of Psychology, APA Research Office and Council of Graduate Departments of Psychology.

<sup>a</sup> No statistics are provided where the N of faculty is less than 10.

<sup>b</sup> Percentages exceed 100%, given that individuals may receive multiple types of benefits.